



FRA Timber Harvesting and Procurement Short Course

College of Forestry, Wildlife and Environment

602 Duncan Drive

Auburn, Alabama 36849

December 11-15, 2023

Monday, December 11

5:00 pm – 6:00 pm Welcome Reception (602 Duncan Drive)

Tuesday, December 12

8:00 am – 8:15 am Welcome and Introductions - Drs. Janaki Alavalapati and Tom Gallagher, Auburn University

8:15 am – 8:30 am FRA Welcome – Keith Gray, FRA President
Antitrust Statement & Course Overview – Clay Altizer, FRA

8:30 am – 9:30 am Wood Supply Chain Relationships – Dr. Jo Daniel, Auburn University
(Tab 1)

9:30 am – 10:30 am Forestry Supply Chain Management – Keith Plott, LP Building Solutions
(Tab 2)

10:30 am – 10:45 am Break

10:45 am – 11:45 am Communications with Stakeholders – Dr. Jo Daniel, Auburn University
(Tab 3)

11:45 am – 12:45 pm Lunch (Mexican)

12:45 pm – 1:45 pm Harvesting Options – Dr. Richard Cristan, Auburn University
(Tab 4)

1:45 pm – 2:45 pm Harvest Planning and Logging Contractor Management – Tony Doster,
Resource Management Service
(Tab 5)

2:45 pm – 3:00 pm Break

- 3:00 pm - 4:00 pm Forest Products Security – Aaron Gilland, Dendro Resource Management
(Tab 6)
- 4:00 pm – 5:00 pm Forest Products Transportation and Scheduling – John Minter, Weyerhaeuser
(Tab 7)
- 5:00 pm – 7:00 pm Social / Dinner (BBQ)

Wednesday, December 13

- 8:00 am – 10:00 am Logging Cost Analysis – Dr. Joe Conrad, University of Georgia
(Tab 8)
- 10:00 am – 10:15 am Break
- 10:15 am – 12:15 pm Logging Cost Analysis (continued)
- 12:15 pm – 1:00 pm Lunch (Pizza)
- 1:00 pm - 2:00 pm Case Studies in Ethics – Aaron Gilland, Dendro Resource Management
(Tab 9)
- 2:00 pm – 3:00 pm Using Data Analytics in Forest Operations – Bobby Frank, ResourceWise
(Tab 10)
- 3:00 pm – 3:15 pm Break
- 3:15 pm – 4:15 pm Embracing Supply Chain Technology– Michael Townes, Trimble
(Tab 11)
- 4:15 pm – 5:00 pm Evaluating the Effectiveness and Implementation Barriers of Logistics Software for Managing Forest Businesses – Dr. Joe Conrad, University of Georgia
(Tab 12)
- Dinner (on your own)

Thursday, December 14

- 8:00 am – 9:00 am Wood Procurement and Timber Appraisal – Kent Moore, Weyerhaeuser
(Tab 13)
- 9:00 am – 10:00 am Independent Contractor Relationships, Management and Administration
– Ray Robbins and Dave Donaldson, Westervelt
(Tab 14)
- 10:00 am – 10:15 am Break
- 10:15 am – 11:15 am Importance of Wood Quality (Log) – Clint Rounsaville, Canfor
(Tab 15)
- 11:15 am – 12:15 pm Importance of Wood Quality (Chip) – Steve Fowler, DS Smith
(Tab 16)
- 12:15 pm – 1:15 pm Lunch (Box Lunches)
- 1:15 pm – 2:15 pm Logging Safety – Tracie Gibbs, Rayonier
(Tab 17)
- 2:15 pm – 3:15 pm The Role of Certification in Wood Supply Chain Management – Gordy
Mouw, Sustainable Forestry Initiative
(Tab 18)
- 3:15 pm – 3:30 pm Break
- 3:30 pm – 4:30 pm Negotiation Techniques - Dr. Tom Gallagher, Auburn University
(Tab 19)
- 4:30 pm – 5:00 pm Wrap-up and Course Evaluations – Clay Altizer, FRA
(Tab 20 – Course Evaluation)
- 5:00 pm – 7:30 pm Low Country Boil

Friday, December 15

- 7:30 am – 10:30 am Tour – West Fraser Sawmill (2100 Industrial Blvd., Opelika, AL)
Transportation Provided. Vans depart at 7:30 am.
Return to campus at 10:30 am.

Required PPE: Hardhat, Safety Glasses, Hearing Protection